



Executive Director Search Announcement

Overview

The American Fence Association (AFA) seeks an experienced and visionary leader to serve as its next executive director. AFA is a professional trade association of 1,400 contractors and supplier members who are committed to advancing the fence industry through education, certification, and professional ethics. AFA has a pre-pandemic operating budget of approximately \$3.5 million, stable financial reserves, and has a successful partnership with an association management company. AFA is headquartered in Carrollton, Texas.

AFA Turns 60

This year marks 60 years of fence industry leadership. The board and the new executive director will use this milestone to strengthen AFA's leadership role and ensure the organization has the visionary leadership and operational excellence to flourish now and in the future.

Responsibilities

- Responsible for providing information and counsel to the president and board of directors for the creation of policies, programs, and strategic direction of the association.
- Responsible for the development and implementation of plans, procedures, and activities to carry out the association's strategic plan as approved by the board of directors.
- Responsible for the financial management of the association, including the development of the annual budget, and timely and accurate financial reporting.
- Responsible for managing the relationship with AFA's association management company.
- Responsible for operations, program and service delivery, and ensuring that contractual obligations are fulfilled. FENCETECH, implementing a chapter success strategy, and developing programming recommendations for board consideration.
- Responsible for liaisons with the ASTM F-14 Fence Committee, the Chain Link Fence Manufacturers Institute, the Accreditation and Certification Institute, and other industry associations.
- Oversees the support activities associated with the board of directors including developing agenda and meeting materials, securing meeting sites, and taking and writing meeting minutes.
- Oversees the relationship with the AFA Educational Foundation.

AFA might be a good fit if you...

- have a member-centric, growth orientation,
- have experience working with contracting professionals, preferably in the fence industry,
- understand current industry trends and issues facing fencing professionals,
- understand the needs of an industry association with both small entrepreneurs and large corporations,

- can be an inspiring leader to both staff and volunteers,
- have a proven ability to communicate successfully with chapter leaders,
- are committed to fostering and leading a culture of transparency.

Salary is commensurate with experience.

Equal Employment Opportunity

All qualified candidates will receive consideration for employment without regard to race, gender, age, religion, disability, national origin, sexual orientation, veteran status, marital status or any other protected status designated by federal, state or local law. Employment is contingent upon successful completion of a reference and background investigation and a three-year contract negotiation.

A task force of fence professionals is leading the search for the AFA Board. If you have questions about the search or the position, please email EDsearch.afa@gmail.com.

To be considered, potential candidates must submit a letter of interest and resume to EDsearch.afa@gmail.com. Preliminary application materials will be reviewed on a rolling basis, and interested candidates are encouraged to submit their materials as soon as possible.

No materials will be accepted after March 18, 2022.